Financial Services - Germany



**Buy** (old: Buy) 11.06.2025

**EUR 1.20** (old: EUR 1.20)

### Final FY24 above prelims // Solid Q1 figures; chg

Last week, NAGA reported final FY24 figures that came in slightly above prelims on top and bottom line. Further, the company reported preliminary Q1 figures.

FY24 Sales came in at € 63.2m (-18% yoy), above preliminary sales of € 62.3m. The decline compared to the previous year is mainly coming from the closure of loss-making non-core subsegments.
 FY24 EBITDA stood at € 9.0m (6% yoy vs € 8.5m preliminary EBITDA) resulting in an EBITDA-margin of 14.3% (vs 11.5% in FY23), thanks to higher synergy effects from the merger and increasing operational and marketing efficiency.

After the transition year 2024 that was mainly characterized by integration, automation and efficiency processes, **NAGA restarted its growth engine in 2025**. First measures such as the cooperation with BVB and Mike Tyson were already taken in Q4'24 and Q1'25. First effects on the topline were already visible in Q1 figures:

• Q1'25 sales of € 16.4m (7% yoy) carried by increased avg daily trades per customer of 2.31 (vs 2.09 in Q1'24) and an increased CLV of € 3,290 (vs € 2,880 in Q1'24). EBITDA came in at € 1.0m, burdened by increased marketing spending that should start to materialize within the next quarters, visible in growing topline and scale effects.

In order to fuel topline growth, NAGA is expected to further ramp-up marketing expenses (according to the guidance by >50% yoy in FY25e and another 18% yoy to € 39m in FY26e). As a result, management is expecting topline growth of 19% to € 74m in FY25 (eNuW: € 77.3m) and another 32% to € 97.8m in FY26 (vs eNuW: € 92.7m). Thanks to expected further synergies, efficiency and scale effects, EBITDA should increase to € 12.5m in FY25 (vs eNuW: € 12.4m) and € 27.6m in FY26 (vs eNuW: € 19.1m) implying margins of 17% and 28%.

With Q1 figures the company delivered a solid start into the year. Nevertheless, it needs further sequential improvement to achieve the guidance. We are convinced that the management took the right measures and see the company on track to deliver.

**BUY** with an unchanged **PT of € 1.20** based on DCF.

Y/E 31.12 (EUR m)	2022	2023	2024	2025e	2026e	2027e
Sales	57.6	39.7	63.2	77.3	92.7	104.0
Sales growth	8.9%	-31.0%	59.0%	22.4%	19.8%	12.2%
EBITDA	-13.7	8.4	8.3	12.4	19.1	24.2
Net debt (if net cash=0)	-3.1	-1.1	-5.7	4.5	3.1	-2.1
FCF	-32.6	-4.2	-1.8	-10.2	1.4	5.2
Net Debt/EBITDA	0.0	0.0	0.0	0.4	0.2	0.0
EPS pro forma	-0.82	-1.13	-0.03	-0.01	0.01	0.03
EBITDA margin	-23.8%	21.3%	13.2%	16.0%	20.6%	23.2%
ROCE	-31.9%	-52.7%	-3.7%	2.2%	8.4%	13.0%
EV/sales	0.7	1.1	2.9	2.5	2.0	1.8
EV/EBITDA	-2.9	5.0	21.6	15.4	9.9	7.6
PER	-1.0	-0.7	-28.0	-78.6	70.3	29.5
Adjusted FCF yield	-91.9%	-137.1%	-2.0%	0.8%	3.9%	6.3%

Source: Company data, NuWays, Close price as of 02.06.2025



warket data	
Share price (in €)	0.80
Market cap (in € m)	186.2
Number of shares (in m pcs)	232.8
Enterprise value (in € m)	190.7
Ø trading volume (6 months)	27,497
-	

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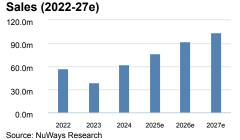
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Bloomberg	N4G GR
Reuters	N4G
WKN	A161NR
ISIN	DE000A161NR7

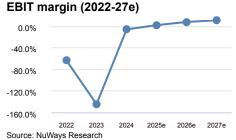
Key shareholders				
Fosun Fintech Holdings	7.9%			
Apeiron	5.2%			
Management	47.3%			
Other	43.2%			

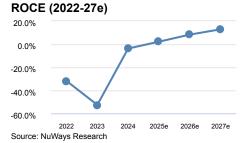
Estimates changes					
	<u>2025e</u>	<u>2026e</u>	<u>2027e</u>		
Sales	1%	1%	1%		
EBIT	106%	9%	6%		
EPS	29%	44%	17%		

#### Comment on changes

 We increased estimates for FY25 and beyond in order to reflect better FY24 figures and solid Q1'25 figures







#### Company description

The NAGA Group AG is a financial technology and services company that develops and markets disruptive online brokerage applications. The company's proprietary platform offers a range of products, from stock trading to investing and cryptocurrencies to a physical VISA debit card.

#### Guidance

- FY25: € 74m sales; € 12.5m EBIT-DA
- FY26: € 98m sales; € 28m EBITDA

Update - 11.06.2025



## **Financials**

Profit and loss (EUR m)	2022	2022	2024	20250	2026	2027
Sales	2022 57.6	2023 39.7	2024 63.2	2025e 77.3	2026e 92.7	2027e 104.0
Sales growth	8.9%	-31.0%	59.0%	22.4%	19.8%	12.2%
Cost of sales	15.0	10.0	9.5	11.4	13.3	14.6
Gross profit	42.6	29.8	53.6	65.9	79.4	89.4
Sales and marketing	28.3	4.6	23.8	30.9	35.2	38.5
General and administration	10.7	6.5	9.3	11.1	12.3	13.1
Research and development	6.7	3.4	7.5	8.7	9.9	10.6
Other operating income	6.1	2.9	2.4	2.8	3.2	3.4
Other operating expenses	16.7	9.8	7.1	5.7	6.1	6.5
Total operating expenses	56.3	21.3	45.3	53.6	60.3	65.3
Unusual or infrequent items	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	-13.7	8.4	8.3	12.4	19.1	24.2
Depreciation	7.8	9.0	12.1	10.8	11.7	12.6
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	15.3	57.0	0.0	0.0	0.0	0.0
Impairment charges	0.0	0.0	0.0	0.0	0.0	0.0
EBIT (inc revaluation net)	-36.9	-57.6	-3.7	1.5	7.3	11.6
Interest income	0.1	0.3	0.2	0.1	0.1	0.1
Interest expenses	7.5	3.6	3.3	4.0	4.8	5.4
Investment income	0.0	0.0	0.0	0.0	0.0	0.0
Financial result	-7.4	-3.4	-3.1	-4.0	-4.7	-5.3
Recurring pretax income from continuing operations	-44.3	-61.0	-6.8	-2.4	2.6	6.3
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	-44.3	-61.0	-6.8	-2.4	2.6	6.3
Income tax expense	-0.1	0.0	-0.1	0.0	0.0	0.0
Net income from continuing operations	-44.1	-61.0	-6.7	-2.4	2.6	6.3
Income from discontinued operations (net of tax)	0.0	0.0	0.1	0.0	0.0	0.0
Net income	-44.1	-61.0	-6.6	-2.4	2.6	6.3
Minority interest	-0.0	-0.0	-0.0	-0.0	-0.0	-0.0
Net profit (reported)	<b>-44.1</b> 54.0	-60.9	<b>-6.6</b> 232.8	<b>-2.4</b> 232.8	<b>2.6</b> 232.8	<b>6.3</b> 232.8
Average number of shares  EPS reported	-0.82	54.0 <b>-1.13</b>	-0.03	-0.01	0.01	0.03
Er o reported	-0.02	-1.13	-0.03	-0.01	0.01	0.03
Profit and loss (common size)	2022	2023	2024	2025e	2026e	2027e
Sales	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Cost of sales	26.1%	25.1%	15.1%	14.7%	14.4%	14.0%
Gross profit	73.9%	74.9%	84.9%	85.3%	85.6%	86.0%
Sales and marketing	49.2%	11.7%	37.7%	40.0%	38.0%	37.0%
General and administration	18.6%	16.3%	14.7%	14.3%	13.2%	12.6%
Research and development	11.6%	8.4%	11.9%	11.3%	10.7%	10.2%
Other operating income	10.7%	7.4%	3.8%	3.6%	3.4%	3.3%
Other operating expenses	29.0%	24.7%	11.3%	7.3%	6.6%	6.3%
Total operating expenses	97.8%	53.6%	71.7%	69.3%	65.1%	62.8%
Unusual or infrequent items	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EBITDA				40 00/	20.6%	23.2%
	-23.8%	21.3%	13.2%	16.0%		
Depreciation	13.5%	22.7%	19.1%	14.0%	12.6%	12.1%
Depreciation Amortisation of goodwill	13.5% 0.0%	22.7% 0.0%	19.1% 0.0%	14.0% 0.0%	12.6% 0.0%	12.1% 0.0%
Depreciation Amortisation of goodwill Amortisation of intangible assets	13.5% 0.0% 26.6%	22.7% 0.0% 143.5%	19.1% 0.0% 0.0%	14.0% 0.0% 0.0%	12.6% 0.0% 0.0%	12.1% 0.0% 0.0%
Depreciation Amortisation of goodwill Amortisation of intangible assets Impairment charges	13.5% 0.0% 26.6% 0.0%	22.7% 0.0% 143.5% 0.0%	19.1% 0.0% 0.0% 0.0%	14.0% 0.0% 0.0% 0.0%	12.6% 0.0% 0.0% 0.0%	12.1% 0.0% 0.0% 0.0%
Depreciation Amortisation of goodwill Amortisation of intangible assets Impairment charges EBIT (inc revaluation net)	13.5% 0.0% 26.6% 0.0% - <b>64.0</b> %	22.7% 0.0% 143.5% 0.0% -145.0%	19.1% 0.0% 0.0% 0.0% - <b>5.9%</b>	14.0% 0.0% 0.0% 0.0% <b>2.0%</b>	12.6% 0.0% 0.0% 0.0% <b>7.9%</b>	12.1% 0.0% 0.0% 0.0% <b>11.1%</b>
Depreciation Amortisation of goodwill Amortisation of intangible assets Impairment charges EBIT (inc revaluation net) Interest income	13.5% 0.0% 26.6% 0.0% - <b>64.0%</b> 0.1%	22.7% 0.0% 143.5% 0.0% -145.0% 0.7%	19.1% 0.0% 0.0% 0.0% - <b>5.9%</b> 0.4%	14.0% 0.0% 0.0% 0.0% <b>2.0%</b> 0.1%	12.6% 0.0% 0.0% 0.0% <b>7.9%</b> 0.1%	12.1% 0.0% 0.0% 0.0% <b>11.1%</b> 0.1%
Depreciation Amortisation of goodwill Amortisation of intangible assets Impairment charges EBIT (inc revaluation net) Interest income Interest expenses	13.5% 0.0% 26.6% 0.0% - <b>64.0%</b> 0.1% 13.0%	22.7% 0.0% 143.5% 0.0% -145.0% 0.7% 9.1%	19.1% 0.0% 0.0% 0.0% -5.9% 0.4% 5.2%	14.0% 0.0% 0.0% 0.0% <b>2.0%</b> 0.1% 5.2%	12.6% 0.0% 0.0% 0.0% <b>7.9%</b> 0.1% 5.2%	12.1% 0.0% 0.0% 0.0% <b>11.1%</b> 0.1% 5.2%
Depreciation Amortisation of goodwill Amortisation of intangible assets Impairment charges  EBIT (inc revaluation net) Interest income Interest expenses Investment income	13.5% 0.0% 26.6% 0.0% - <b>64.0%</b> 0.1% 13.0% 0.0%	22.7% 0.0% 143.5% 0.0% -145.0% 0.7% 9.1% 0.0%	19.1% 0.0% 0.0% 0.0% -5.9% 0.4% 5.2% 0.0%	14.0% 0.0% 0.0% 0.0% <b>2.0%</b> 0.1% 5.2% 0.0%	12.6% 0.0% 0.0% 0.0% <b>7.9%</b> 0.1% 5.2% 0.0%	12.1% 0.0% 0.0% 0.0% <b>11.1%</b> 0.1% 5.2% 0.0%
Depreciation Amortisation of goodwill Amortisation of intangible assets Impairment charges EBIT (inc revaluation net) Interest income Interest expenses Investment income Financial result	13.5% 0.0% 26.6% 0.0% - <b>64.0%</b> 0.1% 13.0% 0.0% neg.	22.7% 0.0% 143.5% 0.0% -145.0% 0.7% 9.1% 0.0% neg.	19.1% 0.0% 0.0% 0.0% - <b>5.9%</b> 0.4% 5.2% 0.0% neg.	14.0% 0.0% 0.0% 0.0% <b>2.0%</b> 0.1% 5.2% 0.0% neg.	12.6% 0.0% 0.0% 0.0% <b>7.9%</b> 0.1% 5.2% 0.0% neg.	12.1% 0.0% 0.0% 0.0% 11.1% 0.1% 5.2% 0.0% neg.
Depreciation Amortisation of goodwill Amortisation of intangible assets Impairment charges  EBIT (inc revaluation net) Interest income Interest expenses Investment income Financial result  Recurring pretax income from continuing operations	13.5% 0.0% 26.6% 0.0% -64.0% 0.1% 13.0% 0.0% neg. -76.8%	22.7% 0.0% 143.5% 0.0% -145.0% 0.7% 9.1% 0.0% neg153.4%	19.1% 0.0% 0.0% 0.0% -5.9% 0.4% 5.2% 0.0% neg10.8%	14.0% 0.0% 0.0% 0.0% 2.0% 0.1% 5.2% 0.0% neg3.1%	12.6% 0.0% 0.0% 0.0% <b>7.9%</b> 0.1% 5.2% 0.0% neg. <b>2.8%</b>	12.1% 0.0% 0.0% 0.0% 11.1% 0.1% 5.2% 0.0% neg. 6.0%
Depreciation Amortisation of goodwill Amortisation of intangible assets Impairment charges  EBIT (inc revaluation net) Interest income Interest expenses Investment income Financial result  Recurring pretax income from continuing operations  Extraordinary income/loss	13.5% 0.0% 26.6% 0.0% -64.0% 0.1% 13.0% 0.0% neg76.8% 0.0%	22.7% 0.0% 143.5% 0.0% -145.0% 0.7% 9.1% 0.0% neg153.4% 0.0%	19.1% 0.0% 0.0% 0.0% -5.9% 0.4% 5.2% 0.0% neg10.8% 0.0%	14.0% 0.0% 0.0% 0.0% 2.0% 0.1% 5.2% 0.0% neg3.1% 0.0%	12.6% 0.0% 0.0% 0.0% 7.9% 0.1% 5.2% 0.0% neg. 2.8% 0.0%	12.1% 0.0% 0.0% 0.0% 11.1% 0.1% 5.2% 0.0% neg. 6.0% 0.0%
Depreciation Amortisation of goodwill Amortisation of intangible assets Impairment charges  EBIT (inc revaluation net) Interest income Interest expenses Investment income Financial result  Recurring pretax income from continuing operations  Extraordinary income/loss  Earnings before taxes	13.5% 0.0% 26.6% 0.0% -64.0% 0.1% 13.0% 0.0% neg76.8% 0.0%	22.7% 0.0% 143.5% 0.0% -145.0% 0.7% 9.1% 0.0% neg153.4% 0.0% -153.4%	19.1% 0.0% 0.0% 0.0% -5.9% 0.4% 5.2% 0.0% neg10.8%	14.0% 0.0% 0.0% 0.0% 2.0% 0.1% 5.2% 0.0% neg3.1%	12.6% 0.0% 0.0% 0.0% 7.9% 0.1% 5.2% 0.0% neg. 2.8% 0.0% 2.8%	12.1% 0.0% 0.0% 0.0% 11.1% 0.1% 5.2% 0.0% neg. 6.0% 6.0%
Depreciation Amortisation of goodwill Amortisation of intangible assets Impairment charges  EBIT (inc revaluation net) Interest income Interest expenses Investment income Financial result  Recurring pretax income from continuing operations  Extraordinary income/loss  Earnings before taxes  Tax rate	13.5% 0.0% 26.6% 0.0% -64.0% 0.1% 13.0% 0.0% neg76.8% 0.0%	22.7% 0.0% 143.5% 0.0% -145.0% 0.7% 9.1% 0.0% neg153.4% 0.0% -153.4%	19.1% 0.0% 0.0% 0.0% -5.9% 0.4% 5.2% 0.0% neg10.8% 0.0% -10.8%	14.0% 0.0% 0.0% 0.0% 2.0% 0.1% 5.2% 0.0% neg3.1% 0.0% -3.1%	12.6% 0.0% 0.0% 0.0% 7.9% 0.1% 5.2% 0.0% neg. 2.8% 0.0% 2.8% 0.0%	12.1% 0.0% 0.0% 0.0% 11.1% 0.1% 5.2% 0.0% neg. 6.0% 0.0% 6.0%
Depreciation Amortisation of goodwill Amortisation of intangible assets Impairment charges  EBIT (inc revaluation net) Interest income Interest expenses Investment income Financial result Recurring pretax income from continuing operations Extraordinary income/loss Earnings before taxes Tax rate Net income from continuing operations	13.5% 0.0% 26.6% 0.0% -64.0% 0.1% 13.0% 0.0% neg76.8% 0.0% -76.6%	22.7% 0.0% 143.5% 0.0% -145.0% 0.7% 9.1% 0.0% neg153.4% 0.0% -153.5%	19.1% 0.0% 0.0% 0.0% -5.9% 0.4% 5.2% 0.0% neg10.8% 0.0% -10.6%	14.0% 0.0% 0.0% 0.0% 2.0% 0.1% 5.2% 0.0% neg3.1% 0.0% -3.1%	12.6% 0.0% 0.0% 0.0% 7.9% 0.1% 5.2% 0.0% neg. 2.8% 0.0% 2.8%	12.1% 0.0% 0.0% 0.0% 11.1% 0.1% 5.2% 0.0% neg. 6.0% 0.0% 6.0%
Depreciation Amortisation of goodwill Amortisation of intangible assets Impairment charges  EBIT (inc revaluation net) Interest income Interest expenses Investment income Financial result Recurring pretax income from continuing operations Extraordinary income/loss Earnings before taxes Tax rate Net income from continuing operations Net income	13.5% 0.0% 26.6% 0.0% -64.0% 0.1% 13.0% 0.0% neg76.8% 0.0% -76.6%	22.7% 0.0% 143.5% 0.0% -145.0% 0.7% 9.1% 0.0% neg153.4% 0.0% -153.5% -153.5%	19.1% 0.0% 0.0% 0.0% -5.9% 0.4% 5.2% 0.0% neg10.8% 0.0% -10.6% -10.5%	14.0% 0.0% 0.0% 0.0% 2.0% 0.1% 5.2% 0.0% neg3.1% 0.0% -3.1% -3.1%	12.6% 0.0% 0.0% 0.0% 7.9% 0.1% 5.2% 0.0% neg. 2.8% 0.0% 2.8% 0.0% 2.8%	12.1% 0.0% 0.0% 0.0% 11.1% 0.1% 5.2% 0.0% neg. 6.0% 0.0% 6.0% 6.0%
Depreciation Amortisation of goodwill Amortisation of intangible assets Impairment charges  EBIT (inc revaluation net) Interest income Interest expenses Investment income Financial result Recurring pretax income from continuing operations Extraordinary income/loss Earnings before taxes Tax rate Net income from continuing operations	13.5% 0.0% 26.6% 0.0% -64.0% 0.1% 13.0% 0.0% neg76.8% 0.0% -76.6%	22.7% 0.0% 143.5% 0.0% -145.0% 0.7% 9.1% 0.0% neg153.4% 0.0% -153.5%	19.1% 0.0% 0.0% 0.0% -5.9% 0.4% 5.2% 0.0% neg10.8% 0.0% -10.6%	14.0% 0.0% 0.0% 0.0% 2.0% 0.1% 5.2% 0.0% neg3.1% 0.0% -3.1%	12.6% 0.0% 0.0% 0.0% 7.9% 0.1% 5.2% 0.0% neg. 2.8% 0.0% 2.8%	12.1% 0.0% 0.0% 0.0% 11.1% 0.1% 5.2% 0.0% neg. 6.0% 0.0% 6.0%

Source: Company data, NuWays

Update - 11.06.2025



Palance shoot /FIID m)	2022	2022	2024	20250	2026	2027
Balance sheet (EUR m) Intangible assets	2022 114.2	2023 51.9	2024 73.3	2025e 73.3	2026e 73.3	2027e 73.3
Property, plant and equipment	0.6	0.6	73.3 0.4	73.3 0.4	73.3 0.4	0.4
Financial assets	0.0	0.0	0.4	0.4	0.4	0.4
FIXED ASSETS	115.0	52.6	73.9	73.9	73.9	73.9
Inventories	0.0	0.0	0.0	0.0	0.0	0.0
Accounts receivable	0.5	0.2	1.8	5.5	6.6	7.4
Other assets and short-term financial assets	6.5	3.6	6.2	4.2	4.6	5.1
Liquid assets	3.1	4.5	9.2	4.0	5.4	10.6
Deferred taxes	0.0	0.0	2.0	0.6	0.6	0.6
Deferred charges and prepaid expenses	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT ASSETS	10.2	8.3	19.2	14.3	17.3	23.7
TOTAL ASSETS	125.1	60.9	93.1	88.2	91.1	97.6
CHAREIOL REPORTOLITY	444.5		20.5		20.0	20.5
SHAREHOLDERS EQUITY	111.5	50.9	86.5	77.6	80.2	86.5
MINORITY INTEREST	-1.0	-1.5	-1.4	-1.4	-1.4	-1.4
Long-term liabilities to banks	0.0	0.0	0.0	0.0	0.0	0.0
Bonds (long-term)	0.0	0.0	0.0	5.0	5.0	5.0
other interest-bearing liabilities	0.0	3.4	1.3	1.3	1.3	1.3
Provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0
Other provisions and accrued liabilities	2.1	0.8	0.0	0.0	0.0	0.0
NON-CURRENT LIABILITIES	0.0	0.0	0.0	0.0	0.0	0.0
Short-term liabilities to banks	0.0	0.0	2.2	2.2	2.2	2.2
Advance psymente received on orders	6.0	2.0	2.8	2.2 0.0	2.6 0.0	2.8
Advance payments received on orders	0.0	0.0	0.0			0.0
Accrued taxes	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities (incl. from lease and rental contracts)	6.6	5.2	1.1	0.9	0.9	0.8
Deferred taxes Deferred income	0.0 0.0	0.0	0.2	0.0	0.0	0.0 0.4
		0.0 <b>7.2</b>	0.4 <b>6.7</b>	0.4 <b>5.8</b>	0.4 <b>6.1</b>	6.2
CURRENT LIABILITIES TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	12.6 125.1	60.9	93.1	5.8 88.2	91.1	97.6
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	125.1	60.9	33.1	00.2	31.1	37.0
Balance sheet (common size)	2022	2023	2024	2025e	2026e	2027e
Intangible assets	91.3%	85.2%	78.7%	83.1%	80.4%	75.1%
	91.3% 0.5%	85.2% 0.9%	78.7% 0.4%	83.1% 0.4%	80.4% 0.4%	75.1% 0.4%
Intangible assets Property, plant and equipment Financial assets	91.3% 0.5% 0.1%	85.2% 0.9% 0.2%	78.7% 0.4% 0.2%	83.1% 0.4% 0.2%	80.4% 0.4% 0.2%	75.1% 0.4% 0.2%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS	91.3% 0.5% 0.1% <b>91.9%</b>	85.2% 0.9% 0.2% <b>86.4%</b>	78.7% 0.4% 0.2% <b>79.3%</b>	83.1% 0.4% 0.2% <b>83.8%</b>	80.4% 0.4% 0.2% <b>81.1%</b>	75.1% 0.4% 0.2% <b>75.7%</b>
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories	91.3% 0.5% 0.1% <b>91.9%</b> 0.0%	85.2% 0.9% 0.2% <b>86.4%</b> 0.0%	78.7% 0.4% 0.2% <b>79.3%</b> 0.0%	83.1% 0.4% 0.2% <b>83.8%</b> 0.0%	80.4% 0.4% 0.2% <b>81.1%</b> 0.0%	75.1% 0.4% 0.2% <b>75.7%</b> 0.0%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS	91.3% 0.5% 0.1% <b>91.9%</b> 0.0% 0.4%	85.2% 0.9% 0.2% <b>86.4%</b> 0.0% 0.3%	78.7% 0.4% 0.2% <b>79.3%</b> 0.0% 1.9%	83.1% 0.4% 0.2% <b>83.8%</b> 0.0% 6.2%	80.4% 0.4% 0.2% <b>81.1%</b>	75.1% 0.4% 0.2% <b>75.7%</b> 0.0% 7.6%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets	91.3% 0.5% 0.1% <b>91.9%</b> 0.0% 0.4% 5.2%	85.2% 0.9% 0.2% <b>86.4%</b> 0.0% 0.3% 6.0%	78.7% 0.4% 0.2% <b>79.3%</b> 0.0% 1.9% 6.7%	83.1% 0.4% 0.2% <b>83.8%</b> 0.0% 6.2% 4.8%	80.4% 0.4% 0.2% <b>81.1%</b> 0.0% 7.2% 5.1%	75.1% 0.4% 0.2% <b>75.7%</b> 0.0% 7.6% 5.2%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories Accounts receivable	91.3% 0.5% 0.1% <b>91.9%</b> 0.0% 0.4% 5.2% 2.5%	85.2% 0.9% 0.2% <b>86.4%</b> 0.0% 0.3% 6.0% 7.4%	78.7% 0.4% 0.2% <b>79.3%</b> 0.0% 1.9% 6.7% 9.9%	83.1% 0.4% 0.2% <b>83.8%</b> 0.0% 6.2% 4.8% 4.5%	80.4% 0.4% 0.2% <b>81.1%</b> 0.0% 7.2% 5.1% 5.9%	75.1% 0.4% 0.2% <b>75.7%</b> 0.0% 7.6% 5.2% 10.9%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes	91.3% 0.5% 0.1% <b>91.9%</b> 0.0% 0.4% 5.2% 2.5% 0.0%	85.2% 0.9% 0.2% <b>86.4%</b> 0.0% 0.3% 6.0% 7.4% 0.0%	78.7% 0.4% 0.2% <b>79.3%</b> 0.0% 1.9% 6.7% 9.9% 2.1%	83.1% 0.4% 0.2% <b>83.8%</b> 0.0% 6.2% 4.8% 4.5% 0.7%	80.4% 0.4% 0.2% <b>81.1%</b> 0.0% 7.2% 5.1% 5.9% 0.7%	75.1% 0.4% 0.2% <b>75.7%</b> 0.0% 7.6% 5.2% 10.9% 0.6%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses	91.3% 0.5% 0.1% <b>91.9%</b> 0.0% 0.4% 5.2% 2.5% 0.0% 0.0%	85.2% 0.9% 0.2% <b>86.4%</b> 0.0% 0.3% 6.0% 7.4% 0.0% 0.0%	78.7% 0.4% 0.2% 79.3% 0.0% 1.9% 6.7% 9.9% 2.1% 0.0%	83.1% 0.4% 0.2% 83.8% 0.0% 6.2% 4.8% 4.5% 0.7% 0.0%	80.4% 0.4% 0.2% <b>81.1%</b> 0.0% 7.2% 5.1% 5.9% 0.7% 0.0%	75.1% 0.4% 0.2% <b>75.7%</b> 0.0% 7.6% 5.2% 10.9% 0.6%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS	91.3% 0.5% 0.1% <b>91.9%</b> 0.0% 0.4% 5.2% 2.5% 0.0% 0.0% <b>8.1%</b>	85.2% 0.9% 0.2% <b>86.4%</b> 0.0% 0.3% 6.0% 7.4% 0.0% 0.0%	78.7% 0.4% 0.2% 79.3% 0.0% 1.9% 6.7% 9.9% 2.1% 0.0% 20.7%	83.1% 0.4% 0.2% 83.8% 0.0% 6.2% 4.8% 4.5% 0.7% 0.0%	80.4% 0.4% 0.2% <b>81.1%</b> 0.0% 7.2% 5.1% 5.9% 0.7% 0.0% <b>18.9%</b>	75.1% 0.4% 0.2% 75.7% 0.0% 7.6% 5.2% 10.9% 0.6% 0.0% 24.3%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses	91.3% 0.5% 0.1% <b>91.9%</b> 0.0% 0.4% 5.2% 2.5% 0.0% 0.0%	85.2% 0.9% 0.2% <b>86.4%</b> 0.0% 0.3% 6.0% 7.4% 0.0% 0.0%	78.7% 0.4% 0.2% 79.3% 0.0% 1.9% 6.7% 9.9% 2.1% 0.0%	83.1% 0.4% 0.2% 83.8% 0.0% 6.2% 4.8% 4.5% 0.7% 0.0%	80.4% 0.4% 0.2% <b>81.1%</b> 0.0% 7.2% 5.1% 5.9% 0.7% 0.0%	75.1% 0.4% 0.2% 75.7% 0.0% 7.6% 5.2% 10.9% 0.6% 0.0% 24.3%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS	91.3% 0.5% 0.1% <b>91.9%</b> 0.0% 0.4% 5.2% 2.5% 0.0% 0.0% <b>8.1%</b>	85.2% 0.9% 0.2% <b>86.4%</b> 0.0% 0.3% 6.0% 7.4% 0.0% 0.0%	78.7% 0.4% 0.2% 79.3% 0.0% 1.9% 6.7% 9.9% 2.1% 0.0% 20.7%	83.1% 0.4% 0.2% 83.8% 0.0% 6.2% 4.8% 4.5% 0.7% 0.0%	80.4% 0.4% 0.2% <b>81.1%</b> 0.0% 7.2% 5.1% 5.9% 0.7% 0.0% <b>18.9%</b>	75.1% 0.4% 0.2% 75.7% 0.0% 7.6% 5.2% 10.9% 0.6% 0.0% 24.3% 100.0%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS	91.3% 0.5% 0.1% 91.9% 0.0% 0.4% 5.2% 2.5% 0.0% 0.0% 8.1% 100.0%	85.2% 0.9% 0.2% 86.4% 0.0% 0.3% 6.0% 7.4% 0.0% 0.0% 13.6% 100.0%	78.7% 0.4% 0.2% 79.3% 0.0% 1.9% 6.7% 9.9% 2.1% 0.0% 20.7% 100.0%	83.1% 0.4% 0.2% 83.8% 0.0% 6.2% 4.8% 4.5% 0.7% 0.0% 16.2% 100.0%	80.4% 0.4% 0.2% 81.1% 0.0% 7.2% 5.1% 5.9% 0.7% 0.0% 18.9% 100.0%	75.1% 0.4% 0.2% 75.7% 0.0% 7.6% 5.2% 10.9% 0.6% 0.0% 24.3% 100.0%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY	91.3% 0.5% 0.1% 91.9% 0.0% 0.4% 5.2% 2.5% 0.0% 0.0% 8.1% 100.0%	85.2% 0.9% 0.2% 86.4% 0.0% 0.3% 6.0% 7.4% 0.0% 13.6% 100.0%	78.7% 0.4% 0.2% 79.3% 0.0% 1.9% 6.7% 9.9% 2.1% 0.0% 20.7% 100.0%	83.1% 0.4% 0.2% 83.8% 0.0% 6.2% 4.8% 4.5% 0.7% 0.0% 16.2% 100.0%	80.4% 0.4% 0.2% 81.1% 0.0% 7.2% 5.1% 5.9% 0.7% 0.0% 18.9% 100.0%	75.1% 0.4% 0.2% 75.7% 0.0% 7.6% 5.2% 10.9% 0.6% 0.0% 24.3% 100.0%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST	91.3% 0.5% 0.1% 91.9% 0.0% 0.4% 5.2% 2.5% 0.0% 0.0% 8.1% 100.0%	85.2% 0.9% 0.2% 86.4% 0.0% 0.3% 6.0% 7.4% 0.0% 13.6% 100.0% 83.7% -2.4%	78.7% 0.4% 0.2% 79.3% 0.0% 1.9% 6.7% 9.9% 2.1% 0.0% 20.7% 100.0%	83.1% 0.4% 0.2% 83.8% 0.0% 6.2% 4.8% 4.5% 0.7% 0.0% 16.2% 100.0% 87.9% -1.6%	80.4% 0.4% 0.2% 81.1% 0.0% 7.2% 5.1% 5.9% 0.7% 0.0% 18.9% 100.0%	75.1% 0.4% 0.2% 75.7% 0.0% 7.6% 5.2% 10.9% 0.6% 0.0% 24.3% 100.0% 88.6% -1.4%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term)	91.3% 0.5% 0.1% 91.9% 0.0% 0.4% 5.2% 2.5% 0.0% 0.0% 8.1% 100.0% 89.1% -0.8% 0.0% 0.0%	85.2% 0.9% 0.2% 86.4% 0.0% 0.3% 6.0% 7.4% 0.0% 13.6% 100.0% 83.7% -2.4% 0.0%	78.7% 0.4% 0.2% 79.3% 0.0% 1.9% 6.7% 9.9% 2.1% 0.0% 20.7% 100.0%	83.1% 0.4% 0.2% 83.8% 0.0% 6.2% 4.8% 4.5% 0.7% 0.0% 16.2% 100.0%	80.4% 0.4% 0.2% 81.1% 0.0% 7.2% 5.1% 5.9% 0.7% 0.0% 18.9% 100.0%	75.1% 0.4% 0.2% 75.7% 0.0% 7.6% 5.2% 10.9% 0.6% 0.0% 24.3% 100.0% 88.6% -1.4% 0.0%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks	91.3% 0.5% 0.1% 91.9% 0.0% 0.4% 5.2% 2.5% 0.0% 0.0% 8.1% 100.0% 89.1% -0.8% 0.0% 0.0% 0.0%	85.2% 0.9% 0.2% 86.4% 0.0% 0.3% 6.0% 7.4% 0.0% 13.6% 100.0%  83.7% -2.4% 0.0% 0.0%	78.7% 0.4% 0.2% 79.3% 0.0% 1.9% 6.7% 9.9% 2.1% 0.0% 20.7% 100.0%	83.1% 0.4% 0.2% 83.8% 0.0% 6.2% 4.8% 4.5% 0.7% 0.0% 16.2% 100.0% 87.9% -1.6% 0.0% 5.7%	80.4% 0.4% 0.2% 81.1% 0.0% 7.2% 5.1% 5.9% 0.7% 0.0% 18.9% 100.0%	75.1% 0.4% 0.2% 75.7% 0.0% 7.6% 5.2% 10.9% 0.6% 24.3% 100.0% 88.6% -1.4% 0.0% 5.1%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities	91.3% 0.5% 0.1% 91.9% 0.0% 0.4% 5.2% 2.5% 0.0% 0.0% 8.1% 100.0% 89.1% -0.8% 0.0% 0.0%	85.2% 0.9% 0.2% 86.4% 0.0% 0.3% 6.0% 7.4% 0.0% 13.6% 100.0% 83.7% -2.4% 0.0% 0.0% 5.6%	78.7% 0.4% 0.2% 79.3% 0.0% 1.9% 6.7% 9.9% 2.1% 0.0% 20.7% 100.0% 92.9% -1.5% 0.0% 0.0% 1.4%	83.1% 0.4% 0.2% 83.8% 0.0% 6.2% 4.8% 4.5% 0.7% 0.0% 16.2% 100.0% 87.9% -1.6% 0.0% 5.7% 1.5%	80.4% 0.4% 0.2% 81.1% 0.0% 7.2% 5.1% 5.9% 0.7% 0.0% 18.9% 100.0%  88.0% -1.5% 0.0% 5.5% 1.4%	75.1% 0.4% 0.2% 75.7% 0.0% 7.6% 5.2% 10.9% 0.6% 24.3% 100.0% 88.6% -1.4% 0.0% 5.1% 1.3%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations	91.3% 0.5% 0.1% 91.9% 0.0% 0.4% 5.2% 2.5% 0.0% 0.0% 8.1% 100.0% 89.1% -0.8% 0.0% 0.0% 0.0% 0.0%	85.2% 0.9% 0.2% 86.4% 0.0% 0.3% 6.0% 7.4% 0.0% 13.6% 100.0% 83.7% -2.4% 0.0% 0.0% 5.6% 0.0%	78.7% 0.4% 0.2% 79.3% 0.0% 1.9% 6.7% 9.9% 2.1% 0.0% 20.7% 100.0% -1.5% 0.0% 0.0% 1.4% 0.0%	83.1% 0.4% 0.2% 83.8% 0.0% 6.2% 4.8% 4.5% 0.7% 0.0% 16.2% 100.0%  87.9% -1.6% 0.0% 5.7% 1.5% 0.0%	80.4% 0.4% 0.2% 81.1% 0.0% 7.2% 5.1% 5.9% 0.7% 0.0% 18.9% 100.0%  88.0% -1.5% 0.0% 5.5% 1.4% 0.0%	75.1% 0.4% 0.2% 75.7% 0.0% 7.6% 5.2% 10.9% 0.6% 24.3% 100.0% 88.6% -1.4% 0.0% 5.1% 1.3% 0.0% 0.0%
Intangible assets Property, plant and equipment Financial assets FIXED ASSETS Inventories Accounts receivable Other assets and short-term financial assets Liquid assets Deferred taxes Deferred charges and prepaid expenses CURRENT ASSETS TOTAL ASSETS TOTAL ASSETS SHAREHOLDERS EQUITY MINORITY INTEREST Long-term liabilities to banks Bonds (long-term) other interest-bearing liabilities Provisions for pensions and similar obligations Other provisions and accrued liabilities	91.3% 0.5% 0.1% 91.9% 0.0% 0.4% 5.2% 2.5% 0.0% 0.0% 8.1% 100.0% 89.1% -0.8% 0.0% 0.0% 0.0% 0.0% 0.0% 1.7%	85.2% 0.9% 0.2% 86.4% 0.0% 0.3% 6.0% 7.4% 0.0% 13.6% 100.0%  83.7% -2.4% 0.0% 0.0% 5.6% 0.0% 1.4%	78.7% 0.4% 0.2% 79.3% 0.0% 1.9% 6.7% 9.9% 2.1% 0.0% 20.7% 100.0% -1.5% 0.0% 0.0% 1.4% 0.0% 0.0%	83.1% 0.4% 0.2% 83.8% 0.0% 6.2% 4.8% 4.5% 0.7% 0.0% 16.2% 100.0%  87.9% -1.6% 0.0% 5.7% 1.5% 0.0% 0.0%	80.4% 0.4% 0.2% 81.1% 0.0% 7.2% 5.1% 5.9% 0.7% 0.0% 18.9% 100.0%  88.0% -1.5% 0.0% 5.5% 1.4% 0.0% 0.0%	75.1% 0.4% 0.2% 75.7% 0.0% 7.6% 5.2% 10.9% 0.6% 24.3% 100.0% 88.6% -1.4% 0.0% 5.1% 1.3% 0.0% 0.0% 0.0%
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Source: Company data, NuWays

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Cash flow statement (EUR m)	2022	2023	2024	2025e	2026e	2027
Net profit/loss	-37.2	-61.0	-6.8	-2.4	2.6	6.
Depreciation of fixed assets (incl. leases)	7.8	9.0	12.1	10.8	11.7	12.
Amortisation of goodwill & intangible assets	15.3	57.0	0.0	0.0	0.0	0.
Other costs affecting income / expenses	-12.2	3.0	2.1	-3.7	-0.5	-0.
Cash flow from operating activities	-37.6	-66.9	-9.5	-10.2	1.4	5.
Increase/decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.
Increase/decrease in accounts receivable	-0.1	0.2	-3.1	-3.5	-1.1	-0.
Increase/decrease in accounts payable	5.1	-11.4	-1.6	-0.7	0.4	0.
Increase/decrease in other working capital positions	5.0	3.4	0.0	0.0	0.0	0.
Increase/decrease in working capital	10.0	-7.8	-4.7	-4.2	-0.7	-0.
Cash flow from operating activities	-14.5	-0.9	2.6	0.6	13.1	17.
CAPEX	18.1	3.3	4.4	10.8	11.7	12.
Payments for acquisitions	0.0	0.0	-5.7	0.0	0.0	0.
Financial investments	-27.1	0.1	0.0	0.0	0.0	0.
Income from asset disposals	0.1	-0.0	0.0	0.0	0.0	0.
Cash flow from investing activities	9.2	-3.4	1.2	-10.8	-11.7	-12
Cash flow before financing	-5.4	-4.3	3.9	-10.2	1.4	5.
Increase/decrease in debt position	-0.1	6.5	-0.6	5.0	0.0	0.
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.
	0.0					
Capital measures		0.0	0.0	0.0	0.0	0.
Dividends paid	0.0	0.0	0.0	0.0	0.0	0
Others	-0.0	-0.7	0.0	0.0	0.0	0
Effects of exchange rate changes on cash	0.0	0.0	0.0	0.0	0.0	0
Cash flow from financing activities	-0.1	5.8	-0.6	5.0	0.0	0
Increase/decrease in liquid assets	-5.5	1.4	3.3	-5.2	1.4	5.
Liquid assets at end of period	3.1	4.5	9.2	4.0	5.4	10.
Key ratios (EUR m)	2022	2023	2024	2025e	2026e	2027
P&L growth analysis						
Sales growth	8.9%	-31.0%	59.0%	22.4%	19.8%	12.2
EBITDA growth	-405.3%	-301.0%	-160.7%	46.6%	128.5%	95.1
EBIT growth	-4021.0%	503.2%	-89.8%	-102.7%	-296.3%	649.4
EPS growth	5689.9%	392.8%	-96.5%	-99.1%	-140.3%	-366.3
Efficiency	3009.970	392.070	-90.576	-99.176	-140.576	-300.3
•	412.9	295.4	452.9	661.0	809.5	888
Sales per employee						
EBITDA per employee	-98.4	62.8	59.8	105.8	166.4	206
No. employees (average)	140	134	140	117	114	11
Balance sheet analysis						
Avg. working capital / sales	-4.3%	-5.7%	-5.1%	1.0%	1.6%	3.8
Inventory turnover (sales/inventory)	0.0	0.0	0.0	0.0	0.0	0
Accounts receivable turnover	3.3	3.3	26.0	26.0	26.0	26
Accounts payable turnover	209.3	40.0	70.0	70.0	70.0	70
Cash flow analysis						
Free cash flow	-32.6	-4.2	-1.8	-10.2	1.4	5
Free cash flow/sales	-56.6%	-10.6%	-2.9%	-13.2%	1.5%	5.0
FCF / net profit	87.7%	6.9%	26.7%	425.6%	53.8%	82.8
Capex / sales	-15.7%	8.5%	7.0%	14.0%	12.6%	12.1
Solvency	10.770	0.070	7.070	14.070	12.070	12.1
Net debt	-3.1	-1.1	-5.7	1.5	2.1	-2
				4.5	3.1	
Net Debt/EBITDA	0.0	0.0	0.0	0.4	0.2	0
Dividend payout ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0
Interest paid / avg. debt	1243.9%	166.2%	93.4%	67.6%	80.1%	63.5
Returns						
ROCE	-31.9%	-52.7%	-3.7%	2.2%	8.4%	13.0
ROE	-39.6%	-119.6%	-7.6%	-3.1%	3.3%	7.3
Adjusted FCF yield	-91.9%	-137.1%	-2.0%	0.8%	3.9%	6.3
Dividend yield	0.0%	0.0%	0.0%	0.0%	0.0%	0.0
DPS	0.0	0.0	0.0	0.0	0.0	0
EPS reported	-0.82	-1.13	-0.03	-0.01	0.01	0.0
Average number of shares	54.0	54.0	232.8	232.8	232.8	232
Valuation ratios	54.0	04.0	202.0	202.0	_02.0	202
P/BV	0.4	0.8	2.2	2.4	2.3	2
EV/sales	0.7	1.1	2.9	2.5	2.0	1
	0.7	1.1				
		5.0	21 6	15./	ΩΩ	7
EV/SAIES EV/EBITDA EV/EBIT	-2.9 -1.1	5.0 -0.7	21.6 -48.2	15.4 123.3	9.9 25.8	7 15

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### **Disclosures**

Disclosures regarding research publications of NuWays AG pursuant to section 85 of the German Securities Trading Act (WpHG)

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It is essential that any research recommendation is fairly presented and discloses interests of indicates relevant conflicts of interest. Pursuant to section 85 of the German Securities Trading Act (WpHG) a research report has to point out possible conflicts of interest in connection with the analysed company. A conflict of interest is presumed to exist in particular if NuWays AG

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- (2) or any other person belonging to the same group with it has entered into an agreement on the production of the research report with the analysed company.
- (3) or any other person belonging to the same group with it has been party to an agreement on the provision of investment banking services with the analysed company or have received services or a promise of services under the term of such an agreement within the past twelve month.
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- (6) or any other person belonging to the same group with it is a market maker or liquidity provider in the financial instruments of the issuer.
- (7) or the analyst has any other significant financial interests relating to the analysed company such as, for example, exercising mandates in the interest of the analysed company.
- (8) The research report has been made available to the analysed company prior to its publication. Thereafter, only factual changes have been made to the report.

Conflicts of interest that existed at the time when this research report was published:

Company	Disclosures
THE NAGA GROUP AG	2

Historical target price and rating changes for THE NAGA GROUP AG							
Company	Date	Analyst	Rating	Target Price	Close		
THE NAGA GROUP AG	11.02.2025	Jarchow, Frederik	Buy	EUR 1.20	EUR 0.65		
	20.09.2024	Jarchow, Frederik	Buy	EUR 1.40	EUR 1.07		

Update - 11.06.2025



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The determination of the fair value per share, i.e. the price target, and the resultant rating is done on the basis of the adjusted free cash flow (adj. FCF) method and on the basis of the discounted cash flow – DCF model. Furthermore, a peer group comparison is made.

The adj. FCF method is based on the assumption that investors purchase assets only at a price (enterprise value) at which the operating cash flow return after taxes on this investment exceeds their opportunity costs in the form of a hurdle rate of 7.5%. The operating cash flow is calculated as EBITDA less maintenance capex and taxes.

Within the framework of the DCF approach, the future free cash flows are calculated initially on the basis of a fictitious capital structure of 100% equity, i.e. interest and repayments on debt capital are not factored in initially. The adjust-

ment towards the actual capital structure is done by discounting the calculated free cash flows with the weighted average cost of capital (WACC), which takes into account both the cost of equity capital and the cost of debt. After discounting, the calculated total enterprise value is reduced by the interest-bearing debt capital in order to arrive at the equity value.

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Buy: Sustainable upside potential of more than 20% within 12 months

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Hold: Upside/downside potential is limited. No immediate catalyst visible.

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According to Article 4(1) No. i of the delegated regulation 2016/958 supplementing regulation 596/2014 of the European Parliament, further information regarding investment recommendations of the last 12 months are published under: www.nuways-ag.com

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