

<b>Buy</b> <b>EUR 1.30</b> (EUR 1.40) Price EUR 0.75 <b>Upside 73.3 %</b>	<b>Value Indicators:</b> EUR DCF: 1.30	<b>Warburg Risk Score: 2.5</b> Balance Sheet Score: 5.0 Market Liquidity Score: 0.0	<b>Description:</b> NAGA is a multi-asset social investing platform operating at an international scale
	<b>Market Snapshot:</b> EUR m Market cap: 174.7 No. of shares (m): 232.9 EV: 109.4 Freefloat MC: 69.3 Ø Trad. Vol. (30d): 14.07 th	<b>Shareholders:</b> Freefloat 39.67 % NAGA management 47.27 % Fosun Fintech Holdings Ltd. 7.88 % Apeiron Investments Ltd. 5.19 %	<b>Key Figures (WRe):</b> 2024e Beta: 1.9 Price / Book: 0.6 x Equity Ratio: 94 %

## H1 below expectations; Telegram collaboration offers ample growth opportunities

Naga Group's H1 results were affected by the merger with Key Way Group and were below our expectations.

- Pro-forma revenues declined by -12% to EUR 31.6m (WRe EUR 34.6m) due to the closure of loss-making businesses and reduced marketing to improve cash flow at Naga.
- As a result, pro-forma EBITDA increased by +85% to EUR 2.8m (WRe EUR 3.1m).

### Naga Group - H1 2024

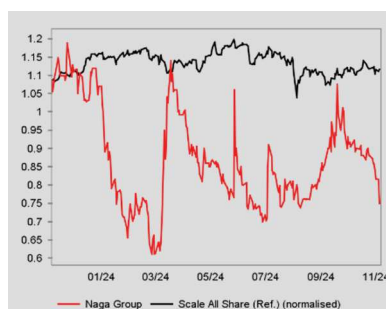
in EUR m	6M/24	6M/24e	6M/23	yoy
<b>Sales</b>	<b>31.6</b>	34.6	36.0	-12%
<b>EBITDA margin</b>	<b>8.8%</b>	9.0%	4.2%	85%

Naga also announced a strategic partnership with the messaging service Telegram to launch a fully integrated trading app for Telegram's entire user base. The fully integrated trading app will be accessible through Telegram's messenger, giving users convenient access to Naga's trading services. According to Naga, this is the first trading service to be directly accessible via Telegram, providing the company with access to a total of 950m users. Potential new customers can onboard and access all of Naga's services directly through the chat service, without the need to install an additional app. This new partnership appears to be highly promising in terms of further customer growth. According to Naga, an initial wave of new customers has resulted from the partnership, even without an extensive marketing campaign, which should be the next step. Thus, Naga expects significant customer growth going forward.

Naga completed the merger with Capex Group in July and is now working to leverage the expected synergies. According to the company, these are expected to be at an annual level of around EUR 10m. The company is also working on implementing a growth strategy for the combined company, which should result in strong top- and bottom-line growth going forward. Internal plans until 2026e foresee an EBITDA expansion to EUR 31m, which is well ahead of our estimate of EUR 16.3m.

Assessment: The cooperation with Telegram and the launch of the fully integrated app should be seen as a big step for the company. Strong new customer growth should be the result over the next few years, and as a result, we have slightly adjusted our estimates and anticipate higher customer numbers but lower customer activity and revenue per trade. However, it remains to be seen what the customer activity profile will look like and how revenues will be shared with Telegram. Nonetheless, our updated model points to a new PT of EUR 1.30, which offers plenty of upside potential and we reiterate our Buy rating.

Changes in Estimates:				Comment on Changes:			
FY End: 31.12. in EUR m	2024e (old)	+ / -	2025e (old)	+ / -	2026e (old)	+ / -	
<b>Sales</b>	78.1	-9.6 %	103.2	-12.6 %	n.a.	n.m.	<ul style="list-style-type: none"> <li>Higher number of customers expected as a result of newly launched Telegram collaboration.</li> <li>At the same time, we have lowered our expectations for customer activity and revenue per trade.</li> </ul>
<b>EBITDA</b>	6.2	-23.4 %	9.1	-6.0 %	n.a.	n.m.	

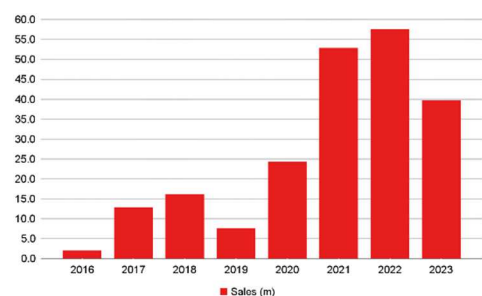


Rel. Performance vs Scale All Share	
1 month:	-16.8 %
6 months:	-6.4 %
Year to date:	-26.2 %
Trailing 12 months:	-26.3 %

**Company events:**

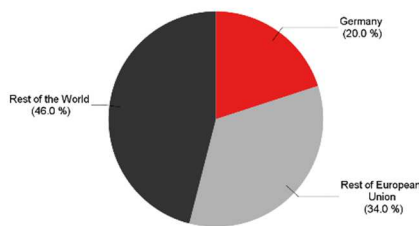
FY End: 31.12. in EUR m	CAGR (23-26e)	2020	2021	2022	2023	2024e	2025e	2026e
<b>Sales</b>	40.8 %	24.4	52.9	57.6	39.7	70.6	90.2	110.9
Change Sales yoy		219.6 %	117.1 %	8.9 %	-31.0 %	77.8 %	27.7 %	22.9 %
Gross profit margin		93.8 %	86.5 %	84.2 %	80.3 %	83.0 %	82.5 %	82.7 %
<b>EBITDA</b>	24.6 %	4.5	-5.7	-13.7	8.4	4.7	8.5	16.3
Margin		18.5 %	-10.8 %	-23.8 %	21.3 %	6.7 %	9.4 %	14.7 %
<b>EBIT</b>		0.9	-11.0	-36.9	-57.6	-3.4	0.8	8.6
Margin		3.9 %	-20.9 %	-64.0 %	-145.0 %	-4.8 %	0.9 %	7.7 %
<b>Net income</b>		-0.6	-11.6	-37.0	-61.0	-3.9	0.3	8.1
<b>EPS</b>		-0.01	-0.21	-0.68	-1.13	-0.02	0.00	0.03
<b>EPS adj.</b>		-0.01	-0.21	-0.68	-1.13	-0.02	0.00	0.03
<b>DPS</b>		0.00	0.00	0.00	0.00	0.00	0.00	0.00
Dividend Yield		n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
<b>FCFPS</b>		-0.08	-0.53	-0.60	-0.08	0.03	0.03	0.06
<b>FCF / Market cap</b>		-3.9 %	-8.5 %	-19.0 %	-5.5 %	3.8 %	4.1 %	8.4 %
<b>EV / Sales</b>		3.7 x	6.3 x	2.9 x	1.9 x	1.5 x	1.1 x	0.8 x
<b>EV / EBITDA</b>		19.9 x	n.a.	n.a.	8.8 x	23.0 x	12.0 x	5.4 x
<b>EV / EBIT</b>		95.0 x	n.a.	n.a.	n.a.	n.a.	121.6 x	10.2 x
<b>P / E</b>		n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	25.0 x
<b>P / E adj.</b>		n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	25.0 x
<b>FCF Potential Yield</b>		4.9 %	-1.6 %	-8.2 %	11.4 %	4.3 %	8.3 %	18.6 %
<b>Net Debt</b>		0.3	-8.5	-3.1	-4.4	-65.3	-72.4	-87.1
<b>ROCE (NOPAT)</b>		0.5 %	n.a.	n.a.	n.a.	n.a.	0.4 %	4.4 %
<b>Guidance:</b>	n.a.							

**Sales development**  
in EUR m



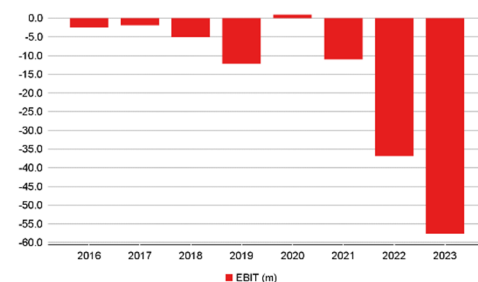
Source: Warburg Research

**Sales by regions**  
2021; in %



Source: Warburg Research

**EBIT development**  
in EUR m



Source: Warburg Research

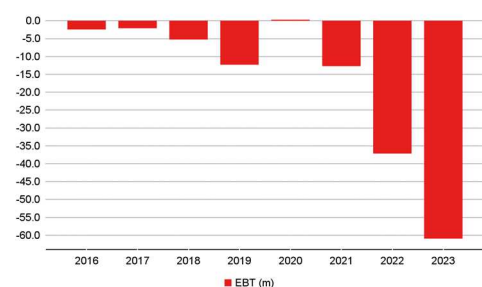
## Company Background

- Naga offers a financial platform that integrates 4 verticals: CFD trading, Stocks investing, payment solutions (including physical VISA debit card) and Crypto Trading
- The group is headquartered in Hamburg, has offices in Cyprus and operates under the regulation of Cyprus Securities and Exchange Commission
- Besides the brokerage services, Naga provides a social platform for users to interact, share trading ideas and observe the trading behaviour of others
- Following the merger with CAPEX.com, the group will operate under a comprehensive regulatory framework with 9 licenses, servicing clients in more than 100 countries.

## Competitive Quality

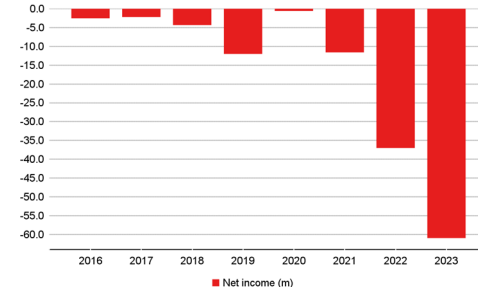
- The key differentiator is the combination of classical CFD brokerage services and users' social interaction online
- The so-called "autocopy" function allows Naga's customers to automatically replicate transactions of others which is rather unique and ensures high customer activity
- As usual for CFD brokers, Naga shows a rather high yearly churn rate of about one-third of its customer base, making constant marketing expenditures necessary
- Unlike classical CFD providers, Naga offers additional products like stock investing, banking and crypto services

**EBT development**  
in EUR m



Source: Warburg Research

**Net income development**  
in EUR m



Source: Warburg Research

DCF model

Figures in EUR m	Detailed forecast period			Transitional period										Term. Value
	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	2035e	2036e	
Sales	70.6	90.2	110.9	133.0	157.0	180.5	200.4	210.4	216.7	221.0	224.3	227.7	231.1	1.5 %
Sales change	77.8 %	27.7 %	22.9 %	20.0 %	18.0 %	15.0 %	11.0 %	5.0 %	3.0 %	2.0 %	1.5 %	1.5 %	1.5 %	
EBIT	-3.4	0.8	8.6	16.0	28.3	39.7	50.1	52.6	54.2	55.3	56.1	56.9	57.8	
EBIT-margin	-4.8 %	0.9 %	7.7 %	12.0 %	18.0 %	22.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	
Tax rate (EBT)	0.0 %	0.0 %	0.0 %	5.0 %	10.0 %	15.0 %	25.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	
NOPAT	-3.4	0.8	8.6	15.2	25.4	33.8	37.6	36.8	37.9	38.7	39.3	39.8	40.4	
Depreciation	8.1	7.7	7.8	6.7	7.8	9.0	10.0	10.5	10.8	11.1	11.2	11.4	11.6	
in % of Sales	11.5 %	8.5 %	7.0 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Change in Liquidity from														
- Working Capital	-5.0	-1.9	-1.9	3.9	-1.2	-1.2	-1.0	-0.5	-0.3	-0.2	-0.2	-0.2	-0.2	
- Capex	2.6	2.8	3.0	4.0	6.3	9.0	10.0	10.5	10.8	11.1	11.2	11.4	11.6	
Capex in % of Sales	3.7 %	3.1 %	2.7 %	3.0 %	4.0 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	
- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	7.1	7.6	15.2	13.9	28.2	34.9	38.6	37.3	38.2	38.9	39.4	40.0	40.6	
PV of FCF	7.1	6.8	12.1	9.8	17.8	19.6	19.3	16.7	15.2	13.8	12.5	11.3	10.2	97
share of PVs	9.67 %			54.36 %										35.97 %

Model parameter

Derivation of WACC:		Derivation of Beta:	
Debt ratio	10.00 %	Financial Strength	2.00
Cost of debt (after tax)	4.2 %	Liquidity (share)	1.90
Market return	8.25 %	Cyclicality	1.90
Risk free rate	2.75 %	Transparency	1.90
		Others	1.70
<b>WACC</b>	<b>12.20 %</b>	<b>Beta</b>	<b>1.88</b>

Valuation (m)

Present values 2036e	172		
Terminal Value	97		
Financial liabilities	0		
Pension liabilities	0		
Hybrid capital	0		
Minority interest	-1		
Market val. of investments	27		
Liquidity	5	No. of shares (m)	232.9
<b>Equity Value</b>	<b>302</b>	<b>Value per share (EUR)</b>	<b>1.30</b>

Sensitivity Value per Share (EUR)

Beta	WACC	Terminal Growth							Delta EBIT-margin								
		0.75 %	1.00 %	1.25 %	1.50 %	1.75 %	2.00 %	2.25 %	-5.0 pp	-3.0 pp	-1.5 pp	+0.0 pp	+1.5 pp	+3.0 pp	+5.0 pp		
2.49	15.2 %	1.00	1.00	1.00	1.01	1.01	1.02	1.02	2.49	15.2 %	0.79	0.88	0.94	1.01	1.07	1.14	1.22
2.28	14.2 %	1.07	1.08	1.08	1.09	1.09	1.10	1.11	2.28	14.2 %	0.86	0.95	1.02	1.09	1.16	1.23	1.32
2.08	13.2 %	1.16	1.17	1.18	1.18	1.19	1.20	1.21	2.08	13.2 %	0.93	1.03	1.11	1.18	1.26	1.33	1.44
1.88	12.2 %	1.27	1.28	1.29	1.30	1.31	1.32	1.33	1.88	12.2 %	1.02	1.13	1.21	1.30	1.38	1.46	1.57
1.68	11.2 %	1.40	1.41	1.42	1.43	1.45	1.46	1.48	1.68	11.2 %	1.13	1.25	1.34	1.43	1.53	1.62	1.74
1.48	10.2 %	1.55	1.57	1.59	1.61	1.62	1.64	1.67	1.48	10.2 %	1.27	1.40	1.50	1.61	1.71	1.81	1.94
1.27	9.2 %	1.75	1.77	1.80	1.82	1.85	1.88	1.91	1.27	9.2 %	1.44	1.59	1.71	1.82	1.94	2.05	2.20

▪ A terminal growth rate of 1.5% is approximated

Valuation	2020	2021	2022	2023	2024e	2025e	2026e
Price / Book	0.8 x	2.1 x	1.3 x	1.5 x	0.6 x	0.6 x	0.6 x
Book value per share ex intangibles	0.00	0.82	0.24	-0.02	0.24	0.26	0.31
EV / Sales	3.7 x	6.3 x	2.9 x	1.9 x	1.5 x	1.1 x	0.8 x
EV / EBITDA	19.9 x	n.a.	n.a.	8.8 x	23.0 x	12.0 x	5.4 x
EV / EBIT	95.0 x	n.a.	n.a.	n.a.	n.a.	121.6 x	10.2 x
EV / EBIT adj.*	95.0 x	n.a.	n.a.	n.a.	n.a.	121.6 x	10.2 x
P / FCF	n.a.	n.a.	n.a.	n.a.	26.3 x	24.5 x	11.9 x
P / E	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	25.0 x
P / E adj.*	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	25.0 x
Dividend Yield	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FCF Potential Yield (on market EV)	4.9 %	-1.6 %	-8.2 %	11.4 %	4.3 %	8.3 %	18.6 %

\*Adjustments made for: -

**Consolidated profit & loss**

In EUR m	2020	2021	2022	2023	2024e	2025e	2026e
<b>Sales</b>	<b>24.4</b>	<b>52.9</b>	<b>57.6</b>	<b>39.7</b>	<b>70.6</b>	<b>90.2</b>	<b>110.9</b>
Change Sales yoy	219.6 %	117.1 %	8.9 %	-31.0 %	77.8 %	27.7 %	22.9 %
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Own work capitalised	2.0	2.8	5.9	2.1	2.1	2.3	2.5
<b>Total Sales</b>	<b>26.3</b>	<b>55.7</b>	<b>63.5</b>	<b>41.9</b>	<b>72.7</b>	<b>92.5</b>	<b>113.4</b>
Material expenses	3.5	9.9	15.0	10.0	14.1	18.0	21.7
<b>Gross profit</b>	<b>22.8</b>	<b>45.7</b>	<b>48.5</b>	<b>31.9</b>	<b>58.6</b>	<b>74.5</b>	<b>91.7</b>
<i>Gross profit margin</i>	<i>93.8 %</i>	<i>86.5 %</i>	<i>84.2 %</i>	<i>80.3 %</i>	<i>83.0 %</i>	<i>82.5 %</i>	<i>82.7 %</i>
Personnel expenses	4.1	8.0	10.7	6.5	11.1	9.7	8.5
Other operating income	1.5	1.0	0.3	0.8	0.0	0.0	0.0
Other operating expenses	15.7	44.4	51.8	17.8	42.8	56.3	66.8
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>EBITDA</b>	<b>4.5</b>	<b>-5.7</b>	<b>-13.7</b>	<b>8.4</b>	<b>4.7</b>	<b>8.5</b>	<b>16.3</b>
<i>Margin</i>	<i>18.5 %</i>	<i>-10.8 %</i>	<i>-23.8 %</i>	<i>21.3 %</i>	<i>6.7 %</i>	<i>9.4 %</i>	<i>14.7 %</i>
Depreciation of fixed assets	0.4	0.3	0.3	0.3	0.4	0.5	0.6
<b>EBITA</b>	<b>4.1</b>	<b>-5.9</b>	<b>-14.0</b>	<b>8.1</b>	<b>4.4</b>	<b>8.1</b>	<b>15.8</b>
Amortisation of intangible assets	3.0	5.1	22.8	65.7	7.8	7.2	7.2
Goodwill amortisation	0.2	0.0	0.0	0.0	0.0	0.0	0.0
<b>EBIT</b>	<b>0.9</b>	<b>-11.0</b>	<b>-36.9</b>	<b>-57.6</b>	<b>-3.4</b>	<b>0.8</b>	<b>8.6</b>
<i>Margin</i>	<i>3.9 %</i>	<i>-20.9 %</i>	<i>-64.0 %</i>	<i>-145.0 %</i>	<i>-4.8 %</i>	<i>0.9 %</i>	<i>7.7 %</i>
<b>EBIT adj.</b>	<b>0.9</b>	<b>-11.0</b>	<b>-36.9</b>	<b>-57.6</b>	<b>-3.4</b>	<b>0.8</b>	<b>8.6</b>
Interest income	0.0	0.0	0.1	0.3	0.0	0.0	0.0
Interest expenses	0.7	1.7	0.4	3.6	0.5	0.5	0.5
Other financial income (loss)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>EBT</b>	<b>0.3</b>	<b>-12.7</b>	<b>-37.2</b>	<b>-61.0</b>	<b>-3.9</b>	<b>0.3</b>	<b>8.1</b>
<i>Margin</i>	<i>1.2 %</i>	<i>-24.0 %</i>	<i>-64.5 %</i>	<i>-153.4 %</i>	<i>-5.5 %</i>	<i>0.4 %</i>	<i>7.3 %</i>
Total taxes	0.1	-0.5	-0.1	0.0	0.0	0.0	0.0
<b>Net income from continuing operations</b>	<b>0.2</b>	<b>-12.2</b>	<b>-37.0</b>	<b>-61.0</b>	<b>-3.9</b>	<b>0.3</b>	<b>8.1</b>
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Net income before minorities</b>	<b>0.2</b>	<b>-12.2</b>	<b>-37.0</b>	<b>-61.0</b>	<b>-3.9</b>	<b>0.3</b>	<b>8.1</b>
Minority interest	0.8	-0.7	0.0	0.0	0.0	0.0	0.0
<b>Net income</b>	<b>-0.6</b>	<b>-11.6</b>	<b>-37.0</b>	<b>-61.0</b>	<b>-3.9</b>	<b>0.3</b>	<b>8.1</b>
<i>Margin</i>	<i>-2.4 %</i>	<i>-21.9 %</i>	<i>-64.3 %</i>	<i>-153.4 %</i>	<i>-5.5 %</i>	<i>0.4 %</i>	<i>7.3 %</i>
Number of shares, average	42.0	54.0	54.0	54.0	232.9	232.9	232.9
<b>EPS</b>	<b>-0.01</b>	<b>-0.21</b>	<b>-0.68</b>	<b>-1.13</b>	<b>-0.02</b>	<b>0.00</b>	<b>0.03</b>
EPS adj.	-0.01	-0.21	-0.68	-1.13	-0.02	0.00	0.03

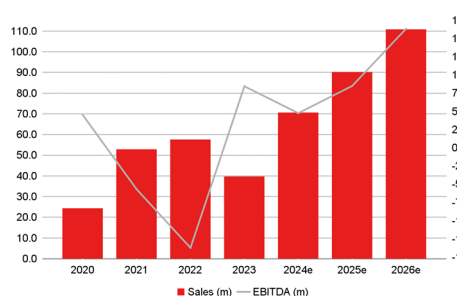
\*Adjustments made for:

**Guidance: n.a.**

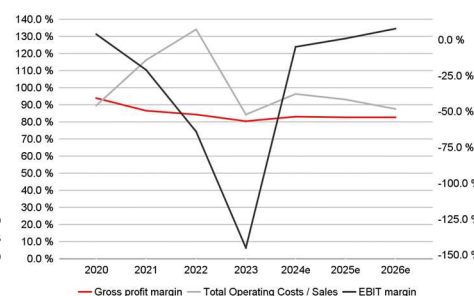
**Financial Ratios**

	2020	2021	2022	2023	2024e	2025e	2026e
Total Operating Costs / Sales	89.6 %	116.0 %	134.1 %	84.2 %	96.2 %	93.1 %	87.5 %
Operating Leverage	n.a.	n.a.	26.2 x	-1.8 x	-1.2 x	n.a.	40.2 x
EBITDA / Interest expenses	6.6 x	n.m.	n.m.	2.3 x	9.5 x	17.0 x	32.7 x
Tax rate (EBT)	39.2 %	3.6 %	0.3 %	0.0 %	0.0 %	0.0 %	0.0 %
Dividend Payout Ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Sales per Employee	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

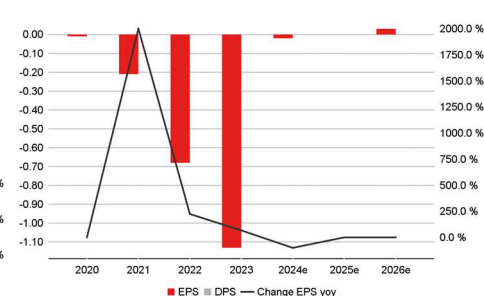
**Sales, EBITDA**  
in EUR m



**Operating Performance**  
in %



**Performance per Share**



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

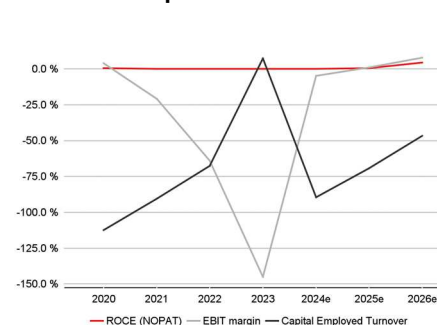
## Consolidated balance sheet

In EUR m	2020	2021	2022	2023	2024e	2025e	2026e
<b>Assets</b>							
Goodwill and other intangible assets	110.5	119.6	114.3	51.9	215.0	210.1	205.4
thereof other intangible assets	110.5	119.6	114.3	50.7	215.0	210.1	205.4
thereof Goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Property, plant and equipment	0.5	0.6	0.6	0.5	0.6	0.7	0.6
Financial assets	0.1	0.2	0.2	0.1	0.1	0.1	0.1
Other long-term assets	0.5	0.0	0.0	0.1	0.1	0.1	0.1
<b>Fixed assets</b>	<b>111.6</b>	<b>120.3</b>	<b>115.0</b>	<b>52.6</b>	<b>215.8</b>	<b>211.0</b>	<b>206.2</b>
Inventories	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts receivable	8.6	10.9	14.2	0.2	0.2	0.2	0.3
Liquid assets	5.2	8.6	3.1	4.5	65.3	72.5	87.2
Other short-term assets	2.6	37.5	14.6	3.7	3.6	3.6	3.7
<b>Current assets</b>	<b>16.3</b>	<b>57.0</b>	<b>31.9</b>	<b>8.3</b>	<b>69.2</b>	<b>76.3</b>	<b>91.1</b>
<b>Total Assets</b>	<b>128.0</b>	<b>177.4</b>	<b>146.9</b>	<b>60.9</b>	<b>285.0</b>	<b>287.3</b>	<b>297.3</b>
<b>Liabilities and shareholders' equity</b>							
Subscribed capital	42.1	54.0	54.0	54.0	278.2	278.2	278.2
Capital reserve	100.6	151.9	151.9	152.4	152.4	152.4	152.4
Retained earnings	-26.8	-41.9	-78.9	-155.5	-159.3	-159.0	-150.9
Other equity components	-5.5	0.0	0.0	0.0	-1.2	-1.2	-1.2
Shareholders' equity	110.3	164.1	127.1	50.9	270.1	270.4	278.5
Minority interest	-0.4	-1.0	-1.0	-1.5	-1.5	-1.5	-1.5
<b>Total equity</b>	<b>110.0</b>	<b>163.1</b>	<b>126.1</b>	<b>49.5</b>	<b>268.6</b>	<b>268.9</b>	<b>277.0</b>
Provisions	0.0	0.0	0.0	0.8	0.8	0.8	0.8
thereof provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial liabilities (total)	5.6	0.0	0.0	0.1	0.1	0.1	0.1
Short-term financial liabilities	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts payable	2.2	5.2	3.6	2.0	7.0	8.9	10.9
Other liabilities	10.2	9.0	17.2	8.5	8.5	8.5	8.5
<b>Liabilities</b>	<b>18.0</b>	<b>14.3</b>	<b>20.8</b>	<b>11.4</b>	<b>16.5</b>	<b>18.4</b>	<b>20.4</b>
<b>Total liabilities and shareholders' equity</b>	<b>128.0</b>	<b>177.4</b>	<b>146.9</b>	<b>60.9</b>	<b>285.0</b>	<b>287.3</b>	<b>297.3</b>

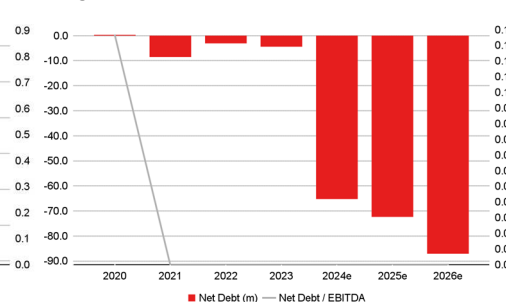
## Financial Ratios

	2020	2021	2022	2023	2024e	2025e	2026e
<b>Efficiency of Capital Employment</b>							
Operating Assets Turnover	3.6 x	8.4 x	5.2 x	-29.5 x	-11.4 x	-11.2 x	-11.1 x
Capital Employed Turnover	0.2 x	0.3 x	0.5 x	0.9 x	0.3 x	0.5 x	0.6 x
ROA	-0.5 %	-9.6 %	-32.2 %	-115.9 %	-1.8 %	0.2 %	3.9 %
<b>Return on Capital</b>							
ROCE (NOPAT)	0.5 %	n.a.	n.a.	n.a.	n.a.	0.4 %	4.4 %
ROE	-0.5 %	-8.5 %	-25.4 %	-68.5 %	-2.4 %	0.1 %	2.9 %
Adj. ROE	-0.5 %	-8.5 %	-25.4 %	-68.5 %	-2.4 %	0.1 %	2.9 %
<b>Balance sheet quality</b>							
Net Debt	0.3	-8.5	-3.1	-4.4	-65.3	-72.4	-87.1
Net Financial Debt	0.3	-8.5	-3.1	-4.4	-65.3	-72.4	-87.1
Net Gearing	0.3 %	-5.2 %	-2.4 %	-8.9 %	-24.3 %	-26.9 %	-31.4 %
Net Fin. Debt / EBITDA	7.3 %	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Book Value / Share	2.6	3.0	2.4	0.9	1.2	1.2	1.2
Book value per share ex intangibles	0.0	0.8	0.2	0.0	0.2	0.3	0.3

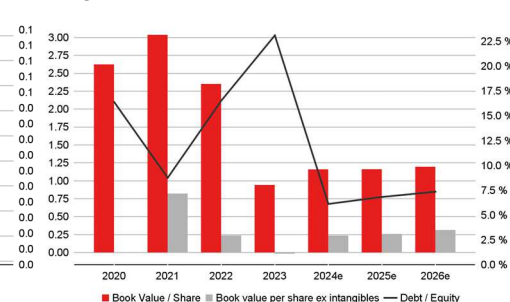
### ROCE Development



### Net debt in EUR m



### Book Value per Share in EUR



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

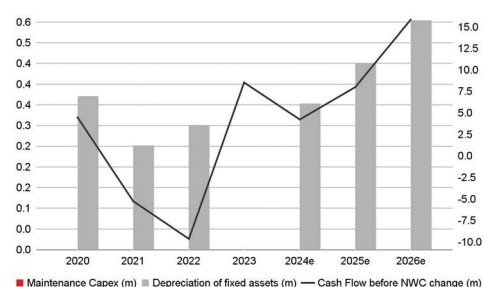
**Consolidated cash flow statement**

In EUR m	2020	2021	2022	2023	2024e	2025e	2026e
Net income	0.3	-12.7	-37.0	-61.0	-3.9	0.3	8.1
Depreciation of fixed assets	0.4	0.3	0.3	0.0	0.4	0.5	0.6
Amortisation of goodwill	0.2	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	3.0	5.1	22.8	66.0	7.8	7.2	7.2
Increase/decrease in long-term provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other non-cash income and expenses	0.6	2.1	4.3	3.5	0.0	0.0	0.0
<b>Cash Flow before NWC change</b>	<b>4.5</b>	<b>-5.2</b>	<b>-9.6</b>	<b>8.6</b>	<b>4.2</b>	<b>8.0</b>	<b>15.8</b>
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase / decrease in accounts receivable	-0.1	-0.5	-3.3	0.2	0.0	0.0	-0.1
Increase / decrease in accounts payable	2.6	2.6	-1.6	-11.4	5.0	1.9	2.0
Increase / decrease in other working capital positions	-5.4	-11.3	0.0	1.6	0.0	0.0	0.0
Increase / decrease in working capital (total)	-2.8	-9.2	-4.9	-9.5	5.0	1.9	1.9
<b>Net cash provided by operating activities [1]</b>	<b>1.6</b>	<b>-14.4</b>	<b>-14.5</b>	<b>-0.9</b>	<b>9.2</b>	<b>9.9</b>	<b>17.7</b>
Investments in intangible assets	0.0	-2.8	-18.9	-2.1	-2.1	-2.3	-2.5
Investments in property, plant and equipment	0.0	-0.5	-0.5	-0.5	-0.5	-0.5	-0.5
Payments for acquisitions	0.0	0.0	0.0	-0.2	0.0	0.0	0.0
Financial investments	-0.2	-27.1	27.1	0.0	0.0	0.0	0.0
Income from asset disposals	0.1	0.0	-0.2	0.0	0.0	0.0	0.0
<b>Net cash provided by investing activities [2]</b>	<b>-5.2</b>	<b>-41.6</b>	<b>9.2</b>	<b>-3.5</b>	<b>-2.6</b>	<b>-2.8</b>	<b>-3.0</b>
Change in financial liabilities	-0.1	-3.2	0.0	5.8	0.0	0.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	6.3	61.8	0.0	0.0	54.2	0.0	0.0
Other	-0.5	-0.7	-0.1	0.0	0.0	0.0	0.0
<b>Net cash provided by financing activities [3]</b>	<b>5.7</b>	<b>57.8</b>	<b>-0.2</b>	<b>5.8</b>	<b>54.2</b>	<b>0.0</b>	<b>0.0</b>
<b>Change in liquid funds [1]+[2]+[3]</b>	<b>2.1</b>	<b>1.8</b>	<b>-5.5</b>	<b>1.3</b>	<b>60.8</b>	<b>7.1</b>	<b>14.7</b>
Effects of exchange-rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cash and cash equivalent at end of period	5.3	7.1	3.0	4.4	65.3	72.5	87.2

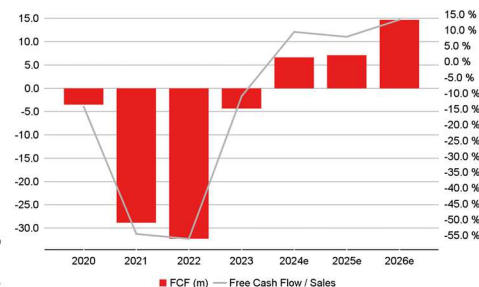
**Financial Ratios**

	2020	2021	2022	2023	2024e	2025e	2026e
<b>Cash Flow</b>							
FCF	-3.5	-28.9	-32.3	-4.3	6.6	7.1	14.7
Free Cash Flow / Sales	-14.4 %	-54.6 %	-56.1 %	-10.9 %	9.4 %	7.9 %	13.3 %
Free Cash Flow Potential	4.4	-5.2	-13.6	8.4	4.7	8.5	16.3
Free Cash Flow / Net Profit	593.4 %	248.8 %	87.2 %	7.1 %	-171.4 %	2087.4 %	182.3 %
Interest Received / Avg. Cash	0.7 %	0.2 %	1.4 %	6.9 %	0.0 %	0.0 %	0.0 %
Interest Paid / Avg. Debt	14.7 %	60.0 %	1625.0 %	7978.0 %	549.5 %	549.5 %	549.5 %
<b>Management of Funds</b>							
Investment ratio	0.0 %	6.2 %	33.7 %	6.7 %	3.7 %	3.1 %	2.7 %
Maint. Capex / Sales	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Capex / Dep	0.0 %	61.4 %	83.8 %	4.0 %	31.8 %	36.4 %	38.9 %
Avg. Working Capital / Sales	22.4 %	11.4 %	14.2 %	11.1 %	-6.1 %	-8.6 %	-8.7 %
Trade Debtors / Trade Creditors	380.8 %	209.6 %	392.2 %	7.8 %	2.9 %	2.2 %	2.8 %
Inventory Turnover	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Receivables collection period (days)	128	75	90	1	1	1	1
Payables payment period (days)	236	191	88	72	181	180	183
Cash conversion cycle (Days)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

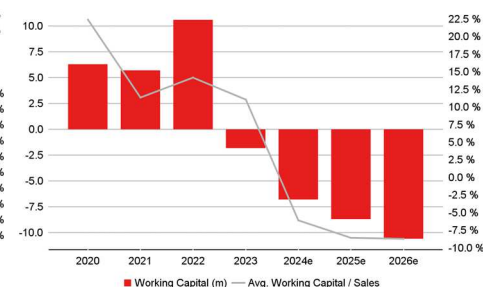
**CAPEX and Cash Flow**  
in EUR m



**Free Cash Flow Generation**



**Working Capital**



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research



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Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
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Investment recommendation: expected direction of the share price development of the financial instrument up to the given price target in the opinion of the analyst who covers this financial instrument.

-B-	<b>Buy:</b>	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	<b>Hold:</b>	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	<b>Sell:</b>	The price of the analysed financial instrument is expected to fall over the next 12 months.
“-“	<b>Rating suspended:</b>	The available information currently does not permit an evaluation of the company.

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Rating	Number of stocks	% of Universe
Buy	140	70
Hold	45	22
Sell	10	5
Rating suspended	6	3
<b>Total</b>	<b>201</b>	<b>100</b>

**WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...**

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	41	75
Hold	10	18
Sell	2	4
Rating suspended	2	4
<b>Total</b>	<b>55</b>	<b>100</b>

**PRICE AND RATING HISTORY NAGA GROUP AS OF 06.11.2024**



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.

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